

Company

PT. Hexindo Adiperkasa Tbk ("Company") was established on November 28, 1988. Company is involved mainly as the exclusive distributor of famous Hitachi heavy equipment. The Company has vision to become the leading distributor of heavy equipment in Indonesia, with mission of becoming a company which plays positively role for the nation and country, generates profits for the shareholders, and provides welfare to all employees. In February 1995 the Company listed its shares at the Jakarta Stock Exchange. And currently the Company has 750 employees throughout 26 marketing and product support networks.



Mining customers, which is the most sector who showing strong growth for the last three years, are expanding and up grading their fleets and increasing production. The long queuing of machines delivery is not an obstacle for customers because of the reliability and lower operating costs of Hitachi products. The lifetime of Hitachi machines are also being extended as customers see the economical value compare to other brands, so they can receive a good profit from their investment.



Full Maintenance Contract is one of the Company's steady sources of income, normally from this Mining Sector. The Contract is for certain period, which Company must responsible for guaranteeing the 24 hours customers machine operation thus supported by mutual agreed technical condition. Currently Company manages 21 contracts which all located at the mining projects in the island of Kalimantan.



Business

Company's line of business consists of sales and rental of heavy equipment, parts support, service support and Full Maintenance Contract, and also Remanufacturing.

Forestry machine of John Deere from USA, and Warratah from New Zealand will assist customer in total forestry operation system from harvesting, debarking, cutting the trees, extracting, and piling into the road side.

The Company carries out a full line of genuine parts, each one designed and manufactured to exacting standards of machine. Certain replacement parts at high quality also available to support customers with uninterrupted and outstanding supply of parts and components. Parts, which are not available in Indonesia, will be supplied by Hitachi depot in Singapore with 1-day lead time of airfreight.

Inside Marketing Activity the Company is continuously improve the product line to support various market sector need i.e. Construction, Forestry, Agro Industry, and Mining.

The technical and machine application analyst will assist customers with Job Site Visit to prepare Project Design and Machines selection Analysis, calculating the Operating Owning and Operating Cost.



PT HEXINDO ADIPERKASA Tbk

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Hitachi EX 8000, the largest hydraulic excavator in the world

Company

Profile



PT HEXINDO ADIPERKASA Tbk



The best choice will be the most suitable machine types and model in achieving high production but low in cost. Genuine parts are the highest quality product for the machines available through distribution wide, they are the only products specifically designed, made and tested to keep the customers machine running, again at peak performance and lowest operating cost. And the most important thing that the Company's management consist of high integrity and prudent professional who dedicated their jobs sincerely for the best interest of the Company.



Commitment



Your Most Reliable Partner